

**Table D**  
**2002 Utah Market Share Report**  
**OCEAN MARINE**

<b>Rank</b>	<b>Company Name</b>	<b>Percent of Market</b>	<b>Direct Premiums Earned</b>
1	Markel American Ins Co	11.18%	\$324,631
2	Liberty Ins Underwriters Inc	9.90%	\$287,471
3	Affiliated Fm Ins Co	7.88%	\$228,825
4	XL Specialty Ins Co	5.84%	\$169,719
5	American Reliable Ins Co	5.53%	\$160,563
6	Federal Ins Co	4.64%	\$134,643
7	Old United Cas Co	4.24%	\$123,282
8	Ace American Ins Co	4.20%	\$122,005
9	Navigators Ins Co	3.81%	\$110,550
10	Continental Ins Co	3.60%	\$104,541
11	Standard Fire Ins Co	3.48%	\$101,113
12	New York Marine & Gnrl Ins Co	3.40%	\$98,652
13	United Services Auto Assoc	3.40%	\$98,651
14	Continental Cas Co	3.03%	\$88,063
15	Northern Ins Co Of NY	2.49%	\$72,434
16	OneBeacon America Ins Co	2.09%	\$60,578
17	Travelers Ind Co Of IL	1.68%	\$48,689
18	St Paul Fire & Marine Ins Co	1.64%	\$47,761
19	Hanover Ins Co	1.60%	\$46,363
20	USAA Cas Ins Co	1.47%	\$42,580
<b>TOTAL FOR TOP 20 RANKED INSURERS</b>		<b>85.09%</b>	<b>\$2,471,114</b>
<b>TOTAL FOR ALL 65 INSURERS WRITING THIS LINE</b>		<b>100.00%</b>	<b>\$2,904,226</b>